



**SCHEMES FOR FINANCING FPCs IN
TAMIL NADU**
- BLAZING A TRAIL -



NABKISAN

**DINDIGUL MAIZE AND SORGHUM
PRODUCER COMPANY LIMITED,
DINDIGUL**

**SAYALKUDI FARMER
PRODUCER COMPANY LIMITED,
RAMANATHAPURAM**



**AYYAMPALAYAM
FARMER PRODUCER
COMPANY LIMITED,
DINDIGUL**



**THELLARU FARMER
PRODUCER COMPANY
LIMITED,
THIRUVANNAMALAI**



**KODUMUDI COLLECTIVE FARM
FARMER PRODUCER COMPANY LIMITED,
ERODE**



**KARUR SHEEP AND GOAT
FARMER PRODUCER COMPANY LIMITED,
KARUR**



**KOTHAGIRI COLLECTIVE FARMER
PRODUCER COMPANY LIMITED,
THE NILGIRIS**



NABKISAN



FOREWORD

With a view to create suitable ecosystem for sustainable development of Farmer Producer Companies (FPCs) in Tamil Nadu, Government of Tamil Nadu has taken a pioneering step in announcing three schemes for financing of FPCs and is the first State to sign a Memorandum of Understanding with NABKISAN Finance Limited on 21 August 2020.

The assistance has been mooted through three schemes involving a total contribution of ₹.266.70 crore spread over 4 years viz., i) Mezzanine Capital Assistance (₹.50 crore), ii) Credit Guarantee fund (₹.50 crore) and iii) Revolving Fund scheme (₹.166.70 crore). Sensing the poise of FPO movement in Tamil Nadu, the three schemes were launched to address the availability, adequacy and affordability of credit.

Tamil Nadu Government Mezzanine Capital Assistance Scheme (TNGMCAS) has benefitted 231 FPCs for their ongoing business activities with assistance of ₹.19.96 crore touching the livelihood of 1.85 lakh farmer members. 22 FPCs received concessional credit of ₹.2.05 crore during COVID lockdown and were able to withstand the stress due to the pandemic. Under Tamil Nadu Government Revolving Fund Scheme for FPCs (TRFFPC), 97 FPCs have received concessional credit of ₹.11.29 crore benefiting 68,500 farmers.

34 FPCs with 33,000 farmer members got access to collateral free lending under Tamil Nadu State Credit Guarantee Scheme for FPCs (TCGFPC) with credit guarantee coverage of ₹.5.08 crore.

Cumulatively under the three schemes support to the tune of ₹.34.24 crore has been extended till date benefiting 243 FPCs in Tamil Nadu.

NABKISAN as the implementation partner is effectively administering the three schemes. The launch of three schemes is expected to give a major fillip to all the FPCs operating in the State of Tamil Nadu. This booklet showcases some of the success stories of FPCs, who have benefited from the above schemes.

(Prasad Rao)
MD & CEO, NABKISAN Finance Limited



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VILATHIKULAM PUDUR PULSES PRODUCER COMPANY LIMITED, THOOTHUKUDI

DATE OF INCORPORATION
23 March 2016

SUPPORTED BY
TNSFAC

RI
KTL



	DATE OF SANCTION	ASSISTANCE SANCTIONED	PURPOSE OF UTILIZATION
TNGMCAS	07-10-2020	₹.10.00 lakh	Trading of seeds and vegetables
TRFFPC	05-11-2020 & 11-02-2022	₹.10.00 lakh & ₹.6.67 lakh	Setting up of oil unit and goat farming unit

BUSINESS ACTIVITIES

Production of oil, trading of goat, mushroom, vegetables, cattle-feed and agro-inputs

MARKET TIE-UPS

Retail shop

CONVERGENCE

MSDA Scheme ₹.20.00 lakh;
Equity grant ₹.10.00 lakh

ASSETS CREATED

Retail outlets & oil extraction unit

BORROWINGS

₹.50.00 lakh from NABKISAN;
other borrowings ₹.70.00 lakh

₹ in lakh

Year	Farmer Members	Share Capital	Turnover	Profit
2019-20(A)	1500	25.00	20.09	1.01
2020-21(A)	1500	25.00	138.18	3.10
2021-22(P)	1500	25.00	400.59	1.15

Financial support and market guidance has enabled Vilathikulam Pudur Pulses PCL to expand business operations, improve production methods and technologies in achieving 65% growth in turnover.





PUDUKKOTTAI ORGANIC FARMERS PRODUCER COMPANY LIMITED, PUDUKKOTTAI



DATE OF INCORPORATION
19 August 2014

SUPPORTED BY
TNSFAC

RI
ROSE Foundation

	DATE OF SANCTION	ASSISTANCE SANCTIONED	PURPOSE OF UTILIZATION
TNGMCAS	08-12-2020	₹.10.00 lakh	Trading of millets and paddy
TRFFPC	05-10-2020 & 16-03-2021	₹.26.67 lakh & ₹.33.33 lakh	Trading of organic paddy, millets and value added products

BUSINESS ACTIVITIES

Trading of organic paddy, millets and pulses

MARKET TIE-UPS

Wholesale buyers in multiple cities

CONVERGENCE

MSDA of ₹.10.00 lakh & SPU of ₹.60.00 lakh

ASSETS CREATED

Seed & millet processing unit

BORROWINGS

₹.223.30 lakh from NABKISAN

₹ in lakh



Year	Farmer Members	Share Capital	Turnover	Profit
2019-20(A)	1000	10.00	216.45	3.75
2020-21(A)	1000	10.00	333.29	0.41
2021-22(P)	1000	11.55	358.62	2.02

Pudukkottai Organic Farmers Producer Company Limited encourages farmers in Pudukkottai to produce traditional varieties of paddy and supports them in procuring the right price. Responsible production and sale of healthy products is achieved.



KODAI HILL CROPS PRODUCER COMPANY LIMITED, DINDIGUL

DATE OF INCORPORATION
03 March 2016

SUPPORTED BY
NABARD

POPI
ESAF



	DATE OF SANCTION	ASSISTANCE SANCTIONED	PURPOSE OF UTILIZATION
TNGMCAS	30-10-2020	₹.6.11 lakh	Trading of coffee and pepper
TRFFPC	05-10-2020 & 09-12-2021	₹20.00 lakh & ₹.13.00 lakh	Trading of coffee

BUSINESS ACTIVITIES

Trading of coffee, pepper and butter fruit

MARKET TIE-UPS

Export traders

CONVERGENCE

TNRTP grant of ₹.10.00 lakh

ASSET CREATED

Coffee processing unit

BORROWINGS

₹.71.00 lakh from NABKISAN

₹ in lakh

Year	Farmer Members	Share Capital	Turnover	Profit
2019-20(A)	598	6.11	117.28	0.99
2020-21(A)	598	6.11	221.21	5.37
2021-22(P)	598	6.11	249.00	2.54

Investment in infrastructure and better market linkages is a boon for small holder coffee farmers of Kodai Hill Crops PCL, which has made them more competitive based on sustainable practices in coffee supply chain.





VALANADU SUSTAINABLE AGRICULTURE PRODUCER COMPANY LIMITED, MAYILADUTHURAI

DATE OF INCORPORATION
20 November 2013

SUPPORTED BY
Self-Promoted



	DATE OF SANCTION	ASSISTANCE SANCTIONED	PURPOSE OF UTILIZATION
TNGMCAS	05-11-2020	₹.10.00 lakh	Trading of paddy
TRFFPC	29-03-2021 & 02-11-2021	₹3.33 lakh & ₹ 8.33 lakh	Trading of organic certified paddy

BUSINESS ACTIVITIES

Trading of organic paddy,
cattle-feed and milk

CONVERGENCE

Equity grant of ₹.5.65 lakh;
TNRTP grant ₹.10.00 lakh &
Paddy Thresher by DoAE

ASSETS CREATED

Milk collection centre,
sales outlet & 2 godowns

BORROWINGS

₹.35.00 lakh from
NABKISAN

₹ in lakh



Year	Farmer Members	Share Capital	Turnover	Profit
2019-20(A)	2736	14.83	81.79	0.03
2020-21(A)	2736	14.83	86.89	1.71
2021-22(P)	2736	14.83	147.00	5.00

Valanadu Sustainable Agriculture PCL has promoted conservation and production of traditional crop varieties. Farmers are able to adopt technologies, which increased productivity of paddy and reduced cost of cultivation.



MUGAVAI FARMERS PRODUCER COMPANY LIMITED, RAMANATHAPURAM

DATE OF INCORPORATION
30 November 2018

SUPPORTED BY
NABARD

POPI
Women Welfare Trust



	DATE OF SANCTION	ASSISTANCE SANCTIONED	PURPOSE OF UTILIZATION
TNGMCAS	07-10-2020	₹.10.00 lakh	Procurement of coconut
TRFFPC	05-10-2020 & 05-11-2021	₹6.67 lakh & ₹13.33 lakh	Trading of cotton, chilly and paddy

BUSINESS ACTIVITIES

Trading of pulses, millets, oil-seeds, coconut, cotton and red chilly

BORROWINGS

₹120.00 lakh from NABKISAN

CONVERGENCE

₹.10.00 lakh under MSDA scheme

Awarded Best Performing FPO in Tamilnadu in 2021 by NABARD



₹ in lakh

Year	Farmer Members	Share Capital	Turnover	Profit
2019-20(A)	1000	10.00	18.11	0.14
2020-21(A)	1000	10.00	64.17	0.32
2021-22(P)	1000	10.00	103.42	1.65

Mugavai Farmers Producer Company Limited, an all women FPC has transformed the lives of rural women in Ramanathapuram district in terms of generating stable income, achieving higher social status and making informed decisions.



JARUGUMALAI FARMERS PRODUCER COMPANY LTD, SALEM

DATE OF INCORPORATION
04 April 2018

SUPPORTED BY
TNSFAC

RI
NAF



	DATE OF SANCTION	ASSISTANCE SANCTIONED	PURPOSE OF UTILIZATION
TNGMCAS	04-11-2020	₹.10.00 lakh	Procurement of groundnut and vegetables
TRFFPC	05-10-2020 & 02-11-2021	₹10.00 lakh & ₹13.33 lakh	Procurement of nerium flowers

BUSINESS ACTIVITIES

Trading of nerium flowers, hand-pound rice & agro-inputs

ASSET CREATED

Vermicompost unit

CONVERGENCE

Equity grant - ₹.5.00 lakh & TNRTP grant - ₹.10.00 lakh

BORROWINGS

₹.70.00 lakh from NABKISAN

₹ in lakh



Year	Farmer Members	Share Capital	Turnover	Profit
2019-20(A)	1000	15.00	43.48	1.06
2020-21(A)	1000	15.00	76.46	0.86
2021-22(P)	1000	15.00	79.97	1.81

The farmers of Jarugumalai Farmers Producer Company Limited have been able to double their turnover and come out of the farm distress through sustainable farming in Salem district.



THENI DISTRICT FARMERS GOAT PRODUCER COMPANY LIMITED, THENI

DATE OF INCORPORATION
16 September 2015

SUPPORTED BY
NABARD

POPI
CCD



	DATE OF SANCTION	ASSISTANCE SANCTIONED	PURPOSE OF UTILIZATION
TNGMCAS	05-11-2020	₹.10.00 lakh	Trading of Goat and paddy
TRFFPC	24-12-2020 & 21-03-2022	₹15.00 lakh & ₹16.67 lakh	Trading of Goat, pulses, millet, groundnut and paddy

BUSINESS ACTIVITIES

Sale of Goat meat and trading of paddy seed, pulses and millets

MARKET TIE-UPS

Retail outlets

CONVERGENCE

Equity grant of ₹.9.97 lakh;
SPU of ₹.60.00 lakh;

BORROWINGS

₹.95.00 lakh from
NABKISAN

₹ in lakh



Year	Farmer Members	Share Capital	Turnover	Profit
2019-20(A)	1050	20.47	52.10	0.28
2020-21(A)	1050	20.47	36.37	0.99
2021-22(P)	1050	20.47	59.43	0.41

Theni District Farmers Goat PCL has enabled women goat producers in achieving financial independence and livelihood security through goat farming and paddy seed production besides building their capacity on corporate literacy.



ARUPPUKOTTAI KARISAL COLLECTIVE FARMING FARMER PRODUCER COMPANY LIMITED, VIRUDHUNAGAR

DATE OF INCORPORATION
12 June 2018

SUPPORTED BY
TNSFAC

RI
KTL



	DATE OF SANCTION	ASSISTANCE SANCTIONED	PURPOSE OF UTILIZATION
TNGMCAS	05-11-2020	₹.10.00 lakh	Trading of millets, blackgram and groundnut
TRFFPC	17-06-2021	₹3.33 lakh	Trading of pulses, millet and groundnut

BUSINESS ACTIVITIES

Procurement and processing of pulses, millets, & oil seeds

ASSETS CREATED

Seed processing unit & oil extraction unit

CONVERGENCE

MSDA grant of ₹.36.00 lakh

BORROWING

₹.10.00 lakh from NABKISAN



₹ in lakh

Year	Farmer Members	Share Capital	Turnover	Profit
2019-20(A)	1000	10.00	2.82	0.12
2020-21(A)	1000	10.00	18.22	0.60
2021-22(P)	1000	10.00	23.00	1.50

Assistance to Arrippukottai Karisal CSPCL as created greater impact in the livelihood of farmers in Virudhunagar district, as a part of sustainable food production and building food security.



THANJAVUR COLLECTIVE FARMING FARMER PRODUCER COMPANY LIMITED, THANJAVUR

DATE OF INCORPORATION
13 June 2018

SUPPORTED BY
TNSFAC

RI
KTL



	DATE OF SANCTION	ASSISTANCE SANCTIONED	PURPOSE OF UTILIZATION
TNGMCAS	08-12-2020	₹.8.20 lakh	Trading of milk
TRFFPC	01-08-2022	₹11.33 lakh	Trading of paddy seeds and agro-inputs

BUSINESS ACTIVITIES

Trading of milk, paddy seeds, agro-inputs and seed planting

ASSETS CREATED

Seed processing unit, godown and drying yard

CONVERGENCE

₹.60.00 lakh for SPU

BORROWINGS

₹34.00 lakh from NABKISAN



₹ in lakh

Year	Farmer Members	Share Capital	Turnover	Profit
2019-20(A)	820	8.20	52.10	0.20
2020-21(A)	820	8.20	31.31	1.76
2021-22(P)	820	8.20	52.67	1.41

Thanjavur Collective Farming FPCL has touched the livelihood of farmers in terms of procurement of agri produce at best price, providing farm service & sale of quality agro-inputs.



WOMENVIDIYAL FARMERS PRODUCER COMPANY LIMITED, VIRUDHUNAGAR

DATE OF INCORPORATION
09 August 2016

SUPPORTED BY
NABARD

POPI
VRUTTI



	DATE OF SANCTION	ASSISTANCE SANCTIONED	PURPOSE OF UTILIZATION
TNGMCAS	08-12-2020 & 22-04-2022	₹.6.70 lakh & ₹.3.30 lakh	Trading of pulses, millets, coconut, red chilly, maize and jaggery
TRFFPC	05-11-2020, 02-11-2021 & 13-09-2022	₹.3.33 lakh, ₹.5.00 lakh & ₹.11.66 lakh	Trading of pulses, millets, red chillies and pepper

BUSINESS ACTIVITIES

Trading of pulses, millets & spices

ASSET CREATED

Packing machine

CONVERGENCE

MSDA grant of ₹.5.00 lakh

BORROWING

₹.60.00 lakh from NABKISAN.
₹.35.63 lakh other borrowings



₹ in lakh

Year	Farmer Members	Share Capital	Turnover	Profit
2019-20(A)	679	6.79	42.57	0.07
2020-21(A)	679	6.79	57.19	0.83
2021-22(P)	1000	10.00	72.22	0.92

Increasing access to resources and market connections helped members of Womenvidiyal FPCL to grow into sustainable enterprise, making them active market participants in the value chain.



DINDIGUL COCONUT PRODUCER COMPANY LIMITED, DINDIGUL

DATE OF INCORPORATION
23 June 2015

SUPPORTED BY
NABARD

POPI
CCD



	DATE OF SANCTION	ASSISTANCE SANCTIONED	PURPOSE OF UTILIZATION
TNGMCAS	08-12-2020	₹.10.00 lakh	Trading of neera, coconut and vegetables
TRFFPC	08-12-2020 & 24-01-2022	₹10.00 lakh & ₹.10.00 lakh	Production and sale of coconut oil

BUSINESS ACTIVITIES

Production of neera and trading of coconuts and vegetables

MARKET TIE-UPS

Tieup with Marico and Sales Kiosk in Madurai, Pazhani and Dindigul

CONVERGENCE

Equity grant ₹.10.00 lakh & TNIAMP grant - ₹.30.00 lakh

ASSET CREATED

Coconut processing unit

BORROWINGS

₹.60.00 lakh from NABKISAN



₹ in lakh

Year	Farmer Members	Share Capital	Turnover	Profit
2019-20(A)	1576	28.76	40.73	0.37
2020-21(A)	1576	28.76	84.97	0.44
2021-22(P)	1576	28.76	90.03	0.47

Dindigul Coconut PCL doubled their turnover by improving their business strategies in coconut trading and neera production.



KAZHANI FARMERS PRODUCER COMPANY LIMITED, ERODE

DATE OF INCORPORATION
29 June 2016

SUPPORTED BY
NABARD

POPI
MYRADA

	DATE OF SANCTION	ASSISTANCE SANCTIONED	PURPOSE OF UTILIZATION
TNGMCAS	08-12-2020	₹.10.00 lakh	Trading of millets
TRFFPC	24-01-2022	₹8.33 lakh	Trading of organic inputs and turmeric



BUSINESS ACTIVITIES

Production and sale of millet products, turmeric, pulses, etc.

MARKET TIE-UPS

Retail outlet & other FPOs in TN

CONVERGENCE

MSDA scheme ₹.10.00 lakh;
TNIAMP grant- ₹.30.00 lakh;
SPU- ₹.60.00 lakh;

ASSETS CREATED

Processing unit for millets and seeds, packaging machines and retail outlet

BORROWINGS

₹.25.00 lakh from NABKISAN & other borrowing ₹.151.50 lakh



₹ in lakh

Year	Farmer Members	Share Capital	Turnover	Profit
2019-20(A)	987	19.87	63.71	0.15
2020-21(A)	987	19.87	112.93	0.34
2021-22(P)	987	21.81	130.00	1.75

In the belt of Bhavani river basin, the farmers of Kazhani Farmer Producer Company Limited have been able to produce, procure, process and market traditional and organic millet value-added products, paddy, banana and turmeric to end-use consumers.



WEFSA FARMERS PRODUCER COMPANY LIMITED, PERAMBALUR

DATE OF INCORPORATION
11 February 2016

SUPPORTED BY
Self-promoted



	DATE OF SANCTION	ASSISTANCE SANCTIONED	PURPOSE OF UTILIZATION
TNGMCAS	5-11-2020	₹.10.00 lakh	Trading of dried chillies, vegetables and grains
TRFFPC	05-10-2020; 16-03-2021 & 01-03-2021	₹.20.00 lakh; ₹.13.33 lakh & ₹.33.33 lakh	Trading of organic agro-inputs, cattle-feed and jaggery

BUSINESS ACTIVITIES

Trading of organic agro-inputs, cattle-feed, jaggery and vegetables

ASSETS CREATED

Processing units for pulses, seeds and onion and cold storage

CONVERGENCE

MSDA scheme
₹.10.00 lakh

BORROWINGS

₹.2.00 crore from NABKISAN

₹ in lakh



Year	Farmer Members	Share Capital	Turnover	Profit
2019-20(A)	1000	10.00	145.11	8.09
2020-21(A)	1000	15.00	271.51	9.09
2021-22(P)	1000	15.00	401.48	10.55

WEFSA FPCL has integrated the informal vegetable produce supply chain and professionalised the trade channel of Fresh Farm Produce (FFP) to the marginal farmers of Perambalur district.



VEERAPANDY KALANJIA JEEVIDAM PRODUCER COMPANY LIMITED, SALEM



DATE OF INCORPORATION
09 February 2017

SUPPORTED BY
NABARD

POPI
Salem Veerapandy Vattara Kalanjiam

	DATE OF SANCTION	ASSISTANCE SANCTIONED	PURPOSE OF UTILIZATION
TNGMCAS	05-11-2020	₹.10.00 lakh	Trading of pulses

BUSINESS ACTIVITIES
Trading of groundnut, maize and pulses

MARKET TIE-UPS
SHG federation - 8000 + women members

CONVERGENCE
MSDA of ₹.10 lakh, TNRTP grant of ₹.10 lakh, SFAC equity grant of ₹.15 lakh

ASSET CREATED
Oil Extraction Unit, pulses processing unit and Solar Drier

₹.100 distributed as dividend per share during FY22



₹ in lakh

Year	Farmer Members	Share Capital	Turnover	Profit
2019-20(A)	770	14.70	86.29	0.50
2020-21(A)	2211	29.11	1828.85	33.06
2021-22(P)	2555	40.55	1555.40	12.95

Salem's Veerapandy Kalanjia Jeevidam FPCL, showcased nationally as one having facilitated successfully aggregation of resources of progressive women farmers operates with better scale of efficiency. The five-year-old FPO turned the pandemic into a business opportunity and achieved turnover ₹18.28 crore during 2020-21.

FINANCING FARMER PRODUCER COMPANIES IN TAMIL NADU

Tamil Nadu Government Mezzanine Capital Assistance Fund Scheme for FPCs (TNGMCAS)

- 👉 Eligible FPCs receive assistance in the form of unsecured non-convertible, redeemable debentures for a period of five years.
- 👉 The assistance is equivalent to the paid-up capital of the FPC subject to a maximum of ₹.10 lakh per FPC.
- 👉 The FPC must pay yearly interest of 4% on the assistance received.
- 👉 At the end of fifth year, the principal amount of debenture will be redeemed by the FPC.

Tamil Nadu Government Revolving Fund Scheme for FPCs (TRFFPC)

- 👉 Eligible FPCs receive concessional credit from NABKISAN.
- 👉 1/3rd of the amount paid as interest is being reimbursed.
- 👉 In case of working capital loans, the reimbursement is made after repayment of principal, interest, and other dues, if any and closure of account.
- 👉 In case of term loans, the reimbursement is made on the last day of every year, provided the accounts are categorized as “Standard assets” and there are no overdues.
- 👉 The concessional interest rate is provided for a maximum period of three years from the date of first disbursement.

Tamil Nadu Credit Guarantee Fund Scheme for FPCs (TCGFPC)

- 👉 FPCs are eligible to receive collateral free credit of upto ₹100 lakh.
- 👉 The credit guarantee covers 50% of the loan amount whichever is lower.



NABKISAN



Signing of MoU between NABKISAN and Department of Agricultural Marketing and Agri Business, Government of Tamilnadu on 21 August 2020

Contact Details :

Mr. Johnson Paul, Sr. Manager (BD)

Contact : 9994580575

Mr. Suresh. A, BDM

Contact : 88702 71129

Mrs. Achudha. J, Assistant Manager (FPO)

Contact : 9441376541

Email : tnschemes@nabkisan.org

**Address : Nabkisan Finance Limited Ground Floor, NABARD Tamilnadu Regional Office Building
No.48, Mahatma Gandhi Road, Nungambakkam, Chennai - 600 034.**